

# Amit Dubey

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## Salesforce Developer

Results-oriented **Salesforce Developer** with experience in delivering innovative solutions, analysis, requirement gathering, design, development, testing, and deployment. Proficient in designing **custom and junction objects**, look-up and master-detail relationships, picklists, roll-up summaries, custom fields, page layouts, and custom tabs. Experienced in configuring and maintaining **security settings**, including implementing organization-wide defaults, role hierarchies, criteria/owner-based sharing rules, profiles, and permissions to align with organizational needs. Knowledgeable in **customizing and developing rich user interfaces** using **Lightning Aura and Lightning Web Components (LWC)**. Strong experience in deploying Salesforce components across various sandbox and production instances using **Change Sets**.

## WORK EXPERIENCE

**Teqfocus Solutions Pvt. Ltd. • Ranchi, Jharkhand • 12/2025 – Present**

**Salesforce Developer • Full-time**

- As a Salesforce Developer at Teqfocus, I have been actively involved in designing and implementing customized solutions to streamline business processes. My contributions include developing Lightning Web Components (LWC), Apex classes, Flows, and automation solutions to enhance user experience and efficiency.
- **Salesforce Development:** Proficient in **Apex, Lightning Web Components (LWC), Aura Components, and SOQL** for building robust applications.
- **Automation & Process Optimization:** Experienced in **Flows, Process Builder, Workflow Rules, and Approval Processes** to streamline operations.
- **Security & Access Management:** Strong understanding of **Profiles, Permission Sets, Role Hierarchies, Sharing Rules, and Object-Level Security** to enforce data access policies.
- **UI/UX Customization:** Expertise in **building dynamic and responsive user interfaces** using LWC, HTML, CSS, and JavaScript.
- **Data Management & Reports:** Skilled in **handling data imports, reports, dashboards, and batch processing** for efficient data visualization and analysis.
- **Integration & API Development:** Hands-on experience in integrating Salesforce with **third-party applications** using REST & SOAP APIs.
- **Deployment & Release Management:** Knowledgeable in **Change Sets, Metadata API, and DevOps tools** for seamless deployments across environments.
- **Problem-Solving & Debugging:** Strong analytical skills in **debugging Apex code, optimizing SOQL queries, and troubleshooting performance issues**.

**Dohrinii Technologies Pvt. Ltd. • Dahod, GJ – IN • 03/2024 – 11/2024**

**Salesforce Developer**

- Designed and implemented complex flows to streamline business processes.

- Created visually appealing and accessible user interfaces.
- Efficiently handled large data volumes for data cleansing and bulk updates and unit testing.
- Built intelligent chatbots to automate customer interactions.

**Applikon It Solutions • Pune, MH – IN • 11/2023 – 02/2024**

**Salesforce Developer**

- Demonstrated improving problem-solving skills and expertise in Salesforce Admin, Flows, Apex, Triggers, and Lightning Aura Components and lightning components.
- Contributed to a 50% faster resolution of technical issues and improved overall system performance.

**Hexaware Technologies Pvt. Ltd. • Channai, TN – IN • 07/2022 – 10/2023**

**Software Associate (Salesforce)**

- Delivered innovative Salesforce solutions that improved efficiency by 20% and reduced manual processes by 30%.
- Proficient in designing and configuring custom objects, relationships, and security settings to meet complex business requirements.
- Skilled in developing and deploying custom Lightning components and other Salesforce components across various environments, resulting in a 50% faster deployment process.

## SKILLS

Apex Programming Language, Apex Test Classes, Asynchronous Apex, CSS, Data modelling and schema design, HTML, Java, JavaScript, Lightning Flows, Lightning Web Components, Problem Solving, React JS, Salesforce, Salesforce Admin, SOQL, SOSL, SQL, Triggers

## EDUCATION

**Bachelor Of Computer Applications**

Marwari College • Ranchi • GPA: 8.8/10

**Intermediate in PCMC**

Kendriya Vidyalaya • Ranchi • GPA: 6.8/10

**Matriculation**

International Public School • Ranchi • GPA: 9.6/10

## CERTIFICATIONS

**Certified Salesforce Administrator • 05/2024 – Present**

Salesforce

## PROJECTS

### Emma – AI-Powered Virtual Healthcare Assistant • 02/2025 – 03/2025

Teqfocus

- Integrated **NLP-powered chatbot** to answer patient queries.
- Built an **appointment scheduling system** using Salesforce Flows.
- Enabled **secure patient record management** via Salesforce Health Cloud.
- Developed a **custom Lightning component** for telehealth support.
- Improved **patient interaction efficiency** by 35%.

### Opportunity Insights Widget • 06/2024 – 08/2024

Dohrinii Technologies

Created a custom LWC widget to display relevant data on Salesforce opportunity pages. Fetched data from Salesforce objects such as Quote, Incremental Value Products, and Orders. Dynamically retrieved and displayed data based on the selected opportunity. Provided a user-friendly interface for interacting with the data. Utilized LWC's capabilities for efficient data handling and rendering. Implemented a batch class to update records in the specified objects. Optimized the batch class for handling large volumes of data efficiently. Streamlined business processes by providing easy access to relevant information.

### Leave Management App • 07/2024 – 08/2024

Dohrinii Technologies Pvt. Ltd.

Developed a robust LWC application for leave management, enabling employees to efficiently manage and submit leave requests, resulting in a 40% reduction in manual paperwork and streamlining the approval process. Added a holiday calendar. Designed and implemented a Lightning component for real-time leave details, resulting in streamlined leave management processes and a 20% increase in team productivity. Additionally, integrated functionality to allow new employee onboarding directly within the application.

### Recruitment Management System • 12/2023 – 01/2024

Applikon IT Solutions

Developed a comprehensive recruitment management system on the Salesforce platform to streamline the hiring process. Created objects for Recruiters, Job Applications, and Applicants to track and manage recruitment activities. Implemented approval workflows to ensure efficient and transparent decision-making. Established granular security controls to manage user access and permissions. Developed custom Lightning components using the Aura Framework to enhance user experience.